

The Power of One.

*Write more business with group purchasing power.
Individual limits per insured with our commercial umbrella.*



Educational Institutions Purchasing Group

- \$50 million capacity
 - ◆ \$10 million lead umbrella (A++XV carrier, available in \$1mm increments)
 - ◆ \$40 million excess (A XIV carrier, available in \$5 mm increments)
 - ◆ Underlying carriers must be A- V or better
- Up to \$45 million in abuse & molestation coverage

Target Classes

Private Primary & Secondary Schools
Private Colleges & Professional Schools
Charter Schools and
Trade/Vocational Schools
Less than 7,500 Residential Students

Contact: **Jeff Blumberger** Jeffrey_Blumberger@shsmith.com Connecticut office: 800-356-0168 Fax: 860-561-3606



Charter Bus Program

- Auto Liability, Uninsured/Underinsured and PIP
 - ◆ Medical Payments, General Liability
- A+ carrier
 - ◆ Available in 47 states
 - ◆ \$1 million auto
 - ◆ Up to \$5 million CSL primary limits available. General liability \$1 million/\$2 million
- Ability to provide excess coverage on a stand-alone basis as well as over our primary
- Blanket form additional insured endorsement
- Payment plan options available

Target Classes

Shuttle Bus Operators
Airport Bus and Shuttle Operators
Limousine or Town Car Operators –incidental operations only (defined as 25% or less of receipts from all operations)
Transportation of Athletes and Entertainers (Note: Autos owned by athletes or entertainers are not eligible)

Contact: **Jeff Blumberger** Jeffrey_Blumberger@shsmith.com Connecticut office: 800-356-0168 Fax: 860-561-3606



Petroleum Marketers Purchasing Group

- \$10 million program capacity
 - ◆ additional limits through brokerage
 - ◆ A++XV carrier
- MCS-90/BMC-91X/Form E filings available at no additional charge

Target Classes

Fuel Oil Dealers with or without burner service
Oil Jobbers
Fuel Distributors & Transporters including haul-for-hire
LPG (propane) Dealers & Distributors
Waste Oil Transporters

Contact: **Jeff Blumberger** Jeffrey_Blumberger@shsmith.com Connecticut office: 800-356-0168 Fax: 860-561-3606

For other program opportunities and questions, contact **Scott Bartlett**, Vice President, National Program Sales. 440-773-5237, 800-797-6484 or Scott_Bartlett@shsmith.com
Or, complete our online applications at www.shsmith.com

 **S.H. Smith & Company, Inc.**

Offices in: Connecticut, Massachusetts, Minnesota, New York, Ohio, Florida, Pennsylvania
www.shsmith.com