

Professional & Management Liability Department

Directors & Officers Liability, Employment Practices Liability, Professional Liability (Errors & Omissions), Cyber, Security & Privacy, Medical Professional, Financial Institutions, Transactional Risk Products, Fiduciary Liability, Crime, Kidnap, Ransom and Extortion

The Professional and Management Liability Department is composed of dedicated brokers who specialize in the underwriting and placement of Management Liability and Professional Liability insurance. Today, the department writes in excess of \$100 million in D&O and E&O premium. We handle more than 100 classes of E&O insurance in more than 35 admitted and non-admitted markets. In total, we have access to more than \$150 million in D&O and E&O capacity.

Proven Success

The large number of insurers who sell Professional and Management liability coverage combined with the wide variety of forms in which it is available, make this an area where highly specialized knowledge of the market is absolutely critical.

In 2007, S. H. Smith & Co.'s Professional and Management Liability Department wrote:

- 8,000 Management and Professional Liability policies
- Over 1,600 E&O policies
- Over 2,500 D&O policies
- Almost 200 Insurance Agents E&O policies
- And 50% more Technology Related Coverages than the preceding year

Types of Coverages

Our brokers concentrate on the placement of Directors and Officers Liability (incl. Public, Private and Not-for-Profit), Employment Practices Liability, Financial Institutions, Professional Liability, Investment Advisers Professional and Management Liability, Lawyers Professional Liability, Healthcare Professional Liability, Miscellaneous Professional Liability, Media Liability, Representations and Warranties Insurance, Tax Liability, and many other specialized coverages.

D&O

Public Company
Private Company
Non-Profit Organization
Financial Institution
General Partner Liability
Educational Institutions
Public Officials Liability

Professional Liability (E&O)

Architects and Engineers E&O
Insurance Agents E&O
Investment Advisers E&O
Lawyers Professional Liability
Media Liability
Miscellaneous Professional Liability
Real Estate E&O

Cyber, Security & Privacy

Medical Professional

Allied Medical Classes
Hospital Professional Liability
Long Term Care Facilities
Physician's Malpractice (Individuals and Groups)

Transactional Risk Coverages

Representations and Warranties
Tax Liability
Contingent Liability

Additional Coverages

Crime
Kidnap and Ransom & Extortion
Fiduciary Liability
Sexual Misconduct Coverage

We look forward to helping you achieve your growth goals and are prepared to place those risks that are holding you back from moving onto the next opportunity. For more information, please contact:

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 **S.H. Smith & Company, Inc.**

Offices in: Connecticut, Massachusetts, Minnesota, New York, Ohio, Florida, Pennsylvania
www.shsmith.com

Professional & Management Liability Department

MARKETS

Admiral	Endurance	Maxum Specialty Insurance Company
Ace Westchester	Evanston	Monitor Liability
AIG	Fireman's Fund	National Union
American Empire	First State	One Beacon
Argo/Pro	Genstar	One Republic
AWAC	Gotham-Mutual Marine Indemnity	Progressive Insurance Company
Arch Insurance Group	Great American Custom	RLI Insurance Company
Axis Specialty	Hartford Insurance Group	RSUI Group
Beazley	Hiscox	Safeco
Carolina Casualty	Houston Casualty	Scottsdale Insurance Company
Catlin	Hudson Insurance	St. Paul Travelers
Chubb Group	Indian Harbor	United National Insurance
CAN	Ironshore	United States Liability Insurance Group
Colony Insurance (Allied Medical)	Lexington Insurance	XL Professional
Crum & Forster	Liberty International	Zurich American Insurance
Darwin	Lloyd's of London	
Diamond State	Markel Shand	



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